

Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Fairview Hospital	Great Barrington	Berkshire	Nonteaching	09 / 30	6		
Financial Performance Indicators	FY02	FY03	FY04	FY05	FY06 Q2	MA Industry Median FY06 Q2	NorthEast US Median FY04 [2]
<b>Profitability</b>							
Operating Margin	-13.20%	-13.15%	0.12%	0.70%	-1.39%	0.55%	not available
Non-Operating Margin	-1.15%	-0.61%	1.03%	1.63%	2.50%	1.29%	not available
Total Margin	-14.35%	-13.76%	1.15%	2.34%	1.10%	2.61%	2.08%
Operating Surplus (Loss)	(\$2,623,564)	(\$2,836,846)	\$28,889	\$184,432	(\$193,045)	---	---
Total Surplus (Loss)	(\$2,852,397)	(\$2,968,467)	\$275,014	\$613,356	\$152,903	---	---
<b>Liquidity</b>							
Current Ratio	2.27	1.88	0.98	1.17	1.07	1.49	1.68
Days in Accounts Receivable	61.16	51.63	50.43	38.00	41.74	41.32	49.17
Average Payment Period	49.40	32.97	40.66	29.42	34.63	49.66	63.4
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	-4.35	-4.21	3.92	5.38	---	---	3.11
Cashflow to Total Debt [4]	-15.93%	-17.46%	9.27%	12.10%	---	---	16.38%
Equity Financing	7.13%	0.36%	3.99%	9.26%	10.97%	39.96%	47.45%
<b>Other</b>							
Total Net Assets	\$1,672,807	\$80,618	\$908,637	\$2,246,633	\$2,743,695	---	---
Assets Whose Use is Limited	\$11,151,147	\$11,906,553	\$12,528,161	\$13,310,166	\$13,830,593	---	---
Net Patient Service Revenue [5]	\$19,669,402	\$21,243,265	\$23,300,814	\$25,215,931	\$13,246,019	---	---

### FY06 Q2 Filing based on hospital's UNAUDITED internal financial statements.

Data Sources: FY02 - FY06 Q2 data drawn from DHCFF quarterly and annual filings.

CAVEATS: FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-FY05 annual data is reconciled to Audited Financial Statements for most hospitals. DHCFF filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

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#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] NE US Median data from The "2006 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[5] Net Patient Service Revenue includes Premium Revenue.